



QUALITY MANUFACTURING PARTNERSHIPS

1800 626 525 | www.swiftmetal.com.au

WHO WE ARE

Swift Metal Services is a 2nd generation metal contract manufacturing company. Offering a complete supply solution to Australian manufacturers and the construction industry. Our highly energised people are committed to our clients and finding the solution to their needs. The Swift Service doesn't end when your metal components are delivered – it marks the beginning of a reliable, supply chain partnership.

Our commitment to serving the industry has led to supply partnerships in almost every manufacturing & construction sector; from mining to medical, electrical, HVAC, rail & road, aerospace & defence. This is a broad endorsement of our capabilities, and our ability to perform on critical requirements.

Our team are committed to the **core values** of the company, ensuring we do what is best for the customer, each other and the enterprise.

C Customer Experience

The Swift Metal team are committed to providing an outstanding customer experience at every point of contact. We strive to create life-long partnerships with our customers, through exceptional communication and personal interaction.

O Operational Excellence

To us, this means that anything we do, is done in the best possible way. Our people are focused on achieving excellence in all areas, continually improving processes and self-development. Our admin, manufacturing and job reporting procedures provide accurate up-to-the minute job updates and delivery schedules.

R Reliability and Trust

Our team are steadfast in maintaining openness and honesty in all business relationships. Matters of confidentiality are respected and honoured. We believe in transparency and integrity.

E Expertise

We are a unique company, with a unique skills base. Our team is made up of incredible people that have a passion for continuous improvement and attention to detail. As a single source supplier, it is important that from the shop-floor trained sales and customer service team, to manufacturing and safety, everything we do ensures a quality outcome for our clients, staff and the community.



OUR PARTNERSHIP APPROACH

Partnership – ‘The joining together of two parties, utilizing the strengths of one another and working towards a common goal’

Our partnership approach to contract manufacturing means that we believe in forming alliances with our clients and working with them to achieve their goals and expectations. We aim to be consistently in sync with our customer's product development, in order to provide components and assemblies according to their specifications and time frames. We work together to ensure every aspect of the procurement and manufacturing processes are communicated, understood and controlled through strategic planning and the exchange of information.

As an integral partner in our clients' operations, we do not want to be merely a voice on the phone or a name in an email. It is important to us that we develop an in-depth understanding of our clients' requirements, goals & challenges so as to offer the level of service that we believe customers deserve. Our impressive record of customer retention is a great testimony to our commitment to partnerships that last the test of time.

TURNKEY OPPORTUNITIES

Turnkey manufacturing is when the entire supply chain process is carried out by one supplier. We have a broad range of specialist machinery that enables us to manufacture nearly any component, and a network of coating & surface treatment suppliers to ensure that your components are manufactured and delivered in the most efficient manner possible.

This benefits our clients in the following ways:

1. **The entire process is streamlined.** Having to communicate with multiple companies, and trying to get multiple companies to liaise with each other can be time consuming and inefficient.
2. **Significant reductions to production times.** All communication and coordination are streamlined and contained within one team at one company.
3. **Opportunities for design improvements.** At Swift, we regularly suggest changes to the design of components to improve efficiency or quality, and being a turnkey supplier gives us a holistic view of all the factors that need to be considered.
4. **Reliability.** Every member of the team is working toward the same goal -- getting your project completed successfully. This ensures quality in all aspects of a project rather than the variance in quality that is inevitable when working with several different suppliers.



As part of developing a partnership with our clients we offer full-service contract manufacturing. We are committed to operational excellence and leverage our capabilities to deliver trouble free experiences to our customers. Taking care of requirements from the initial design of the components, through to the final packaging and assembly of the products means that clients can be confident in the delivery of their parts.

Component Design:

All our sales and technical team are shop-floor trained and able to assist you with the design and development of your parts.

Pressing & Stamping:

Our range of presses means we have the capabilities to press and form all types of ferrous and non-ferrous metals. The inclusion of experienced in-house tool-makers allows us to manufacture tooling as well as perform the ongoing repairs and maintenance to existing tooling.

Machining & Thread Rolling:

We have the facilities to supply large quantities of precision machined components & thread rolled parts to a diverse range of industries across Australia.

Punching and Drilling:

We offer manual, automatic and CNC punching and drilling capabilities. our team work with you to determine which of these capabilities best suits the requirement. Guaranteeing a flawless and economical result.



Repetition fabrication and Welding:

Our entire operation optimizes high speed production runs, repetitive fabrication and MIG and TIG welding services.

Bending and Forming:

We employ cutting-edge Metal Bending, Folding & Forming technology for the efficient production of brackets and components.

Surface Finishing & Coatings:

To work with our turn-key manufacturing solution we also take care of the coating or finishing of your components. Our team are available to advise you of the most effective finish for your product depending on the particular requirement.

Component Assembly & Packaging:

We also offer an assembly and packaging service. We adhere to your strict specifications and requirements to produce high quality finished products, ready for final assembly or sale.

Transport :

We provide FIS transport options all over Australia and into New Zealand.

METAL CONTRACT MANUFACTURING



To request a quote:

Email: sales@swiftmetal.com.au

To discuss your requirements and find out how we can partner with your company

Phone: **1800 626 525** | Website: www.swiftmetal.com.au